

	PROPOSED Jul 24-Jun 25	ESTIMATED Jul 23-Jun 24	ACTUAL Jul 22-Jun 23	ACTUAL Jul 21-Jun 22	ACTUAL Jul 20-Jun 21
Income					
District Income		<i>actuals until April</i>			
Property Tax Revenue	2,414,575.56	2,603,004.88	2,333,422.67	2,123,504.85	2,013,748.30
Interest / Dividends	142,977.64	289,388.29	182,428.20	40,654.38	53,861.33
Wellness Center Income/Rental	11,408.00	2,235.00	1324.5		42,800.00
Total Income	\$ 2,568,961.20	\$ 2,851,768.32	\$ 2,515,850.87	2,164,159.23	2,110,409.63
Expense					
Administrative Expenses					
Advertising & Promotions	2,550.00	6,308.15	19,509.70	19,263.77	26,678.51
Auto Expenses	1,458.43	1,757.01	2,157.74	296.89	981.50
Community Health Contracts					
Grants	516,477.54	539,780.00	541,106.40	791,974.67	1,227,824.10
NC Fire JPA (Ambulance)	200,000.00	0.00	147,091.68	82,973.50	0.00
District Direct Care Services					
District Sponsored Events	2,000.00	1,432.91	534.04		
Health Services and Clinics	0.00	0.00	4,883.79	10,251.39	3,011.48
Dues & Subscriptions	27,585.88	22,252.86	27,708.40	29,134.35	25,380.05
Education & Conferences	20,901.30	29,312.71	29,556.22	7,716.27	1,020.00
Equipment Lease	9,960.00	9,748.58	10,332.54	10,435.30	9,955.69
General Election	35,000.00	0.00	46,250.00		
General Insurance	18,372.00	16,451.89	20,554.53	20,691.73	26,338.26
IT Services	4,200.00	3,600.00	5,843.76	4,750.00	3,800.00
Legal & Accounting Services					
Accounting	42,000.00	40,226.25	22,068.96	25,185.00	12,000.00
Independent Audit	15,500.00	15,500.00	22,068.96	15,084.27	10,000.00
Legal	20,000.00	24,555.00	22,030.00	32,445.00	48,594.30
Medical Records Expense	35,275.46	31,915.45	31,822.37	28,981.02	25,049.61
Meeting Expenses	1,719.97	1,871.68	1,439.74	2,877.06	691.38
Office Expenses					
General Office Expenses	12,135.84	2,821.31	19,264.36	15,455.82	10,992.37
Maintenance Services & Repairs	31,750.00	27,433.75	48,580.76	34,334.31	26,061.00
Office Equipment & Fixtures	0.00	0.00			
Office Supplies	3,975.00	5,760.64			
Postage & Shipping	400.00	137.60			
Software & website	9,975.97	13,020.02			
Payroll Expenses					
Board Stipends	45,000.00	23,869.13	23,499.00	18,270.00	22,470.00
Employee Benefits	87,420.00	44,152.89	36,121.95	44,501.97	49,759.71
Payroll Processing fees	1,829.00	2,480.91			
Payroll Taxes	37,224.78	35,770.46	36,471.52	40,899.64	33,686.09
Salaries	465,309.69	438,494.88	392,140.75	363,807.82	367,689.14
Simple IRA Expense	13,959.29	11,436.60	9,186.91	8,574.08	8,868.40
Workers Compensation	2,772.00	3,188.52	2,289.96	1,793.50	3,922.09
Property Management Fees	2,400.00	1,800.00	18,000.00	8,130.38	20,224.71
Utilities	0.00	0.00			
Cell Phones	2,400.00	2,400.00	9,186.53	8,842.20	10,049.96
General Utilities	14,306.66	13,757.80	13,428.96	13,000.17	14,314.63
Internet/Telephone		5,344.65			
Total Administrative Expenses	\$ 1,683,858.80	\$ 1,440,645.96	\$ 880,724.74	2,540,769.62	761,134.78
Comm. Health & Wellness Center					
Advertising & Promotions	10,000.00	8,936.40	10,651.86	9,805.73	1,789.10
Auto Expenses	780.00	861.52	952.29		
District Direct Care Services	0.00	0.00			
District Sponsored Events	7,500.00	3,155.07	534.04		
Health Services and Clinics	179,640.00	63,978.42	4,883.79	10,251.39	3,011.48
Dues & Subscriptions	1,540.00	823.00	10,651.86		
Education and Conferences	34,100.00	1,839.72			
Equipment Lease	9,564.00	9,593.89	3,331.86		0.00
Insurance - General	18,000.00	16,351.89	7,278.24	7,142.03	3,270.06
IT Services	4,200.00	4,000.00	640.00		380.00
Legal	12,500.00	3,000.00	0.00	857.50	227.50
Meeting Expenses	600.00	718.36			
Office Expenses	0.00	316.80			
General Office Expenses	1,800.00	1,260.71	15,933.89	5,793.29	1,228.67
Maintenance Services & Repairs	66,000.00	60,622.53	80,120.30	46,809.24	16,476.54
Office Equipment & Fixtures	10,000.00	9,311.95	5,685.06	2,132.73	0.00
Office Supplies	6,000.00	9,981.74			
Postage & Shipping	200.00	57.90			
Software & website	11,926.93	5,871.24			
Payroll Expenses	0.00	0.00			
Employee Benefits	69,936.00	54,585.71	40,938.48		
Payroll Processing fees	1,476.00	860.29			
Payroll Taxes	20,981.26	18,531.84	13,834.66	5,482.61	0.00
Salaries	262,265.70	246,454.79	186,073.40	70,021.19	0.00
Simple IRA Expense	8,034.00	6,128.13	3,657.65	1,125.00	0.00
Workers Compensation	2,268.00	1,865.52			
Utilities					
Cell Phones	1,800.00	1,850.00	5,924.35	2,876.61	1,064.59
General Utilities	19,150.69	18,975.84	16,720.94	14,191.85	11,782.57
Internet/Telephone	6,177.90	5,663.08			
Total Comm. Health & Wellness Center	\$ 766,440.47	\$ 557,015.98	\$ 399,432.65	179,438.86	39,644.28
Total Expense	2,450,299.27	1,997,661.94	2,091,704.26	1,858,171.92	2,124,718.80
Net Ordinary Income	\$ 118,661.93	\$ 854,106.38	\$ 425,471.11	\$ (109,690.14)	\$ (14,309.17)

ASSUMPTIONS

Fallbrook Regional Health District

**FY24.25 DRAFT Budget
July 2024 through June 2025**

<u>Line Item</u>	<u>Assumption Note</u>
Property Tax Revenue	6% increase over previous 4-year avg, until 1.2025, then increases to 7%
Interest / Dividends	.05 increase over previous 4-year avg. until Oct then stays at 4-year avg
Wellness Center Income/Rental	Admin-MRCD rent, + some for CHWC after parking lot project is complete
Community Health Contracts - Grants	approved total of \$496,477.54, with \$20,000 for Youth Fitness
NC Fire JPA (Ambulance)	\$200,000 - half at July and Jan.
Medical Records Expense	monthly decrease by 5% with review of records to be purged
Maintenance Services & Repairs	painting of front entry and finalize landscaping - SiteLogIQ will be CDD reimbursed
Office Equipment & Fixtures	addition of Zoom conference capabilities
Software & website	costs are being split among admin(55%)/CHWC(45%) - except for QB, cellgate, JotForm, Zoom, and Canva
Board Stipends	6 meeting at \$125 for 5 Board members
Employee Benefits	adjusted to account for 10% increase from marketplace
Payroll Taxes	set at 8%
Salaries	adjusted for possible staff COLS/merit increases in July and/or Jan
General Utilities	some small increased adjustments due to unknown increases with MRCD & solar/EV
<u>Comm. Health & Wellness Center</u>	generally using 23-24 figures until enough history for future projections
District Sponsored Events	only 1 event due to parking lot project
Health Services and Clinics	Diabetes Prevention Program @ \$50,000; Michelle's Place @ \$42,500; Palomar Family Counseling @ \$51,840; Chair Yoga @\$10,800; plus small flex fund
Maintenance Services & Repairs	SiteLogIQ will be CDD reimbursed - thus not shown in the Op. Budget
Software & website	Safe & Sound camera monitoring, Casebook for the Community Resource Navigator & Event Temple for Programming
Salaries	adjusted for possible staff increases at July and Jan

*Notes: This draft budget demonstrates a year end overage which will be placed within our reserve funds to provide support for expanded clinical services and service programming opportunities.